Cabinet – 5 April 2012

# **Report of the Chief Executive**

Electoral Division affected: 'All'

Economic Development Update

(Appendix 'A' refers)

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### **Executive Summary**

In May 2010, the County Council agreed a new Economic Development Strategy, which is pro-growth, and has refocused its economic delivery service (Lancashire County Developments Limited - LCDL) to deliver agreed priorities.

Significant levels of economic development resource are channelled via LCDL. However, the County Council has also made additional financial provision to establish a £12m economic development capital programme to bring forward new strategic development opportunities. The recent acquisition of Cuerden, a major development site, has been made possible by the new programme.

The County Council's Budget agreed in February also approved a further £10m investment in economic development and infrastructure projects and £10m to increase apprenticeships, skills and employment opportunities for Lancashire residents.

The County Council has also been responsible for new infrastructure initiatives which will improve the long-term performance of the local economy. The recently agreed £130m superfast broadband initiative will provide a real competitive advantage, stimulating business growth and helping to attract new investors to Lancashire. Similarly, the County Council's Strategic Property Regeneration initiative has been designed to support the delivery of key economic objectives.

The County Council continues to invest in local businesses. The Rosebud fund, operated by LCDL, has made over 140 loans to local businesses, and will look to invest a further £2m in 2012/13 in high growth local companies. The County Council will continue to respond to major investment opportunities that will help secure new private sector jobs and investment. The County Council's recent investment in Silentnight has helped create 140 new jobs, secure a further 500 existing posts, and bring forward a new investment programme to establish Barnoldswick as the company's national HQ.



The County Council has also been the driving force behind the establishment of the Lancashire Enterprise Partnership (LEP), formally approved by the Government in April 2011. The LEP is facilitating closer working between business leaders, local councils and universities to stimulate the local economy and create new jobs and investment. Early successes include the Lancashire Enterprise Zone and the development of a Growing Places investment programme which will lever £180m of public/private investment and generate 3,000 new jobs.

The County Council has clearly been instrumental in shaping a new economic agenda for Lancashire. This report provides an overview of recent developments, whilst highlighting further economic initiatives which will be submitted to Cabinet in the coming months.

### Recommendations

Cabinet is asked to:

- (i) Note the progress the County Council has made in shaping a new economic agenda for Lancashire;
- (ii) Welcome the 2012/13 Business Plan of Lancashire County Developments Limited, as set out at Appendix 'A';
- (iii) Authorise the Chief Executive and County Secretary and Solicitor, in conjunction with the Leader of the County Council, to finalise the delivery arrangements for the Lancashire Enterprise Zone with BAE Systems and other key partners;
- (iv) Approve funding support of £507,000 from the Economic Development and Infrastructure Budget to support the Growing Autonomous Systems Mission Management (GAMMA) Programme, as set out in section 5 of this report; and
- (v) Authorise the Chief Executive and Director of Economic Development to agree yearly employment and business start-up targets with the North West Aerospace Alliance, as part of the GAMMA funding agreement.

#### **Background and Advice**

- 1.1 In May 2010, the County Council agreed a new Economic Development Strategy focused on unlocking growth opportunities in Lancashire. This new framework and approach has guided the refocusing of the economic development service, which includes Lancashire County Developments Limited (LCDL).
- 1.2 The commitment to reshaping a new local economic agenda has been evidenced by leadership in establishing the Lancashire Enterprise Partnership (LEP), and the scale of new and existing financial resources dedicated to delivering economic growth, business investment and jobs.
- 1.3 The remainder of this report seeks to highlight the progress made in delivering agreed economic development objectives.

# 2. Lancashire County Developments Limited

- 2.1 In 2011, Lancashire County Developments Limited (LCDL) was restructured into two distinct teams Strategic Development and Business Growth as part of the County Council's wider Economic Development Service. The purpose of the restructure was to ensure the company has the project management capacity to achieve the objectives established within the Council's Economic Development Strategy.
- 2.2 The core remit of the Strategic Development Team is to support private and public sector partners in bringing forward major physical investment and development activity. Priority actions include supporting and/or leading the delivery of key strategic developments, including Cuerden, Preston City Centre, Skelmersdale Town Centre, Heysham Gateway and Lancaster Science Park.
- 2.3 Over the coming year, a major partner will be secured to develop the first phase of the recently acquired 65Ha Cuerden site, with masterplanning complete and planning agreed by early 2013. This will establish Cuerden as one of the region's premier business locations.
- 2.4 With regard to Skelmersdale Town Centre, the team is working with St Modwen (the lead developer) to deliver an investment programme that will generate 500 new jobs. The team is also working to ensure the County Council's Youth Zone is an integral element of the Town Centre regeneration strategy.
- 2.5 The team is working with Preston City Council and private developers to define a clear investment strategy for the City Centre, whilst ensuring major transport measures and public realm improvements help to unlock key development opportunities. Work is also underway with the University of Central Lancashire (UCLAN) to integrate proposed new developments within the new City Centre development framework.
- 2.6 Heysham Link is the catalyst for economic development along the Heysham Corridor. The team is working with Lancaster City Council to maximise the economic benefit of the Link and developing an economic masterplan with private sector partners to help realise the potential of the Heysham Port area.
- 2.7 The team is also working with Lancaster University and the City Council to develop and bring forward Lancaster Science Park. Work undertaken by the team indicates strong developer interest in this key opportunity.
- 2.8 The strengths and complementary offers of Edge Hill University, Lancaster University and UCLAN are fully understood, in terms of supporting and delivering the county's growth ambitions. To this end, strategic relationships have been renewed and enhanced with each institution over the last year.
- 2.9 The Strategic Development Team is also responsible for ensuring LCDL's £40m property portfolio is capable of delivering key economic outcomes. The

redevelopment of Lancashire Business Park, severely damaged by fire before Christmas, will be a key priority over the coming year.

- 2.10 The Business Growth Team is designed to deliver projects capable of unlocking the growth of high value sectors and companies (especially in the advanced manufacturing and energy sectors), and the commercial potential of Lancashire's university cluster, with a particular focus on promoting innovation and technology spin-outs. The Cabinet meeting in May will receive a more detailed report on proposals to support innovative high growth businesses in Lancashire.
- 2.11 The County Council continues to invest in local businesses. The Rosebud fund, operated by LCDL has made over 140 loans to local businesses, and will look to invest a further £2m in 2012/13 in high growth local companies. A recent review of Rosebud has also been undertaken to ensure a consistent fit with Lancashire's priority growth sectors.
- 2.12 The County Council will also continue to respond to major investment opportunities that will help secure new private sector jobs and investment. The approach is exemplified by the recent investment in Silentnight to help create 140 new jobs, securing a further 500 existing posts, and delivering a new investment programme to establish Barnoldswick as the company's national HQ.
- 2.13 Early work is also underway on developing a Lancashire Investment Fund, which could include Rosebud and Pension Funds and banking and business finance, to promote and support major economic development and infrastructure projects in Lancashire.
- 2.14 The new LCDL Business Plan for 2012/13 was agreed by the LCDL Board on 8 March. The Business Plan, which is attached at Appendix 'A', provides further analysis and commentary on the delivery of key economic priorities over the coming year.

### 3. Lancashire Enterprise Partnership

- 3.1 The LEP was approved by Government in April 2011 and held its first meeting in May at which it appointed Edwin Booth, Chairman of Booths, as its Chair.
- 3.2 Although the LEP is a wholly-owned company of the County Council, its Board is private sector-led, with representatives from Lancashire's major employers including Toshiba-Westinghouse UK, BAE Systems, Enterprise PLC, BT and Capita Symonds. The Higher Education (HE) sector and the Small and Medium Enterprise (SME) community are also represented alongside a small number of local authority leaders.
- 3.3 Since its first meeting, the LEP has made strong progress and is recognised as one of the leading LEPs in England. In its first year, the LEP has achieved Enterprise Zone status for Lancashire and developed and endorsed five successful Regional Growth Fund (RGF) bids. The LEP has also established an investment framework to manage and deliver Lancashire's £13m Growing

Places Fund (GPF), increased by a further £6m as a result of the Chancellor's recent Budget announcements.

- 3.4 The LEP has also commissioned a high level strategic economic review to determine its strategic economic priorities. The findings of this analysis were agreed by all key partners. Key priorities include Skills, Inward Investment and Strategic Developments, Innovation, Supply Chain and Sector Developments and Business Support. A private sector Board Champion has been appointed to each priority to drive forward activity.
- 3.5 The strategic economic review also established a set of guiding principles which will form the basis of the LEP's investment decisions. The LEP has also adopted a commercial pro-growth approach ensuring the benefits of these economic priorities and investments are spread across Lancashire. The LEP will lobby and raise the profile nationally of Lancashire's economic base and assets, especially as a national centre for advanced manufacturing.
- 3.6 The LEP has also established a SME Advisory Panel to reflect the challenges and issues faced by Lancashire's significant SME community in an effort to influence and interpret national policy.
- 3.7 The LEP has a dedicated website to communicate its activities and the site will become more visible and content-rich in the coming weeks. To view the website visit <u>www.lancashirelep.co.uk</u>

#### 4. Lancashire Enterprise Zone

- 4.1 The LEP has successfully secured Enterprise Zone (EZ) status for BAE Systems' Samlesbury and Warton sites. Announced by the Chancellor in November 2011, the EZ is 147Ha in size and is focused on attracting and securing international investment in the advanced engineering and manufacturing (AEM) sector.
- 4.2 It is anticipated that an estimated 80 businesses will be attracted over the lifetime (25 years) of the Zone, creating between 4,000 and 6,000 high value jobs. Officially 'open for business' from the 1 April 2012, the EZ will not displace local companies but will instead help strengthen and develop Lancashire's existing AEM supply chain attracting inward investment and supporting business start-up and knowledge transfer activity.
- 4.3 Government has identified a number of tools available to LEPs to deliver their EZs. These include 100% business rate relief subject to a maximum of £55,000 per annum for five years, provision of superfast broadband and the introduction of simplified planning processes through the implementation of Local Development Orders (LDOs) to provide investing businesses with certainty and confidence.
- 4.4 EZ status was awarded almost 9 months after other EZs nationally. Despite this, Lancashire is one of the first to have a LDO approved by the Secretary of State and in place by 1 April. This has been achieved through close working between the County Council and the three local planning authorities of Fylde,

Ribble Valley and South Ribble. The first LDO covers a parcel of land at the Samlesbury site. The second LDO, covering land at Warton, is expected to be agreed by the end of May. Master-planning of both the Samlesbury and Warton sites has recently commenced and will be completed by late 2012.

- 4.5 Early interest has been generated from a number of international companies considering the EZ as a location for their business. These companies are not only new to the North West but in most cases, the UK. BAE and the County Council are holding key meetings with each of the prospective investors.
- 4.6 Detailed work is also underway between the County Council, BAE Systems, UCLAN and key partners to develop a proposal to establish a national centre for supply chain development at Samlesbury. This centre would support the growth of the AEM sector in Lancashire and the wider region.
- 4.7 The detailed management and operational arrangements to support the delivery of the EZ are currently being finalised with BAE Systems. Approval is sought for the Chief Executive and County Secretary and Solicitor, in conjunction with the Leader of the County Council, to conclude on-going negotiations, on behalf of the County Council.

# 5. Regional Growth Fund

- 5.1 The Regional Growth Fund (RGF) is a £1.4bn fund operating across England from 2011 to 2014. The Chancellor, in the Autumn Statement, announced a further £1bn of investment into the fund and extended its lifetime to 2015.
- 5.2 RGF supports projects and programmes that lever private sector investment to create economic growth and sustainable employment. It aims particularly to help those areas and communities currently dependent on the public sector to make the transition to sustainable private-sector led growth and prosperity.
- 5.3 Lancashire was unsuccessful in the first round of bidding, as the LEP was not in place to guide or endorse the development of local proposals. However, the LEP was fully operational for Round 2 and endorsed 9 Lancashire bids, of which five were successful. Two of the successful bids were private sector investment in new advanced manufacturing plant and machinery facilities and three of the successful bids were programme and infrastructure bids which will support the LEP's economic priorities, including:
  - Accelerating Business Growth in Lancashire Programme the £37.5m programme, which secured £7.5m RGF, will support companies with high-growth potential within Lancashire's AEM supply chain to overcome barriers to investment, creating and safeguarding 3,792 direct jobs and create and safeguard a further 2,000 indirect jobs;
  - Todmorden Curve and Weavers Triangle £8.5m programme which will see the reinstatement of the Todmorden Curve to create a fast and direct rail link between Burnley and Manchester, whilst also enabling the redevelopment of the Weavers Triangle. The programme will create 130 direct jobs, safeguard 140 direct jobs and create/safeguard 760 indirect jobs;

- Growing Autonomous Systems Mission Management (GAMMA) Programme – the £9m programme, which secured £4.5m RGF, led by the North West Aerospace Alliance (NWAA) in partnership with BAE Systems and leading universities in the North West will create over 200 direct and indirect jobs as well as supporting increased investment in SMEs. It will also deliver high value sustainable employment within the AEM and science-prioritised sectors through the development of autonomous system technologies.
- 5.4 With regard to the GAMMA, the EZ at Warton is expected to become a focal point for new jobs and business growth, as the programme seeks to commercially exploit the research and development activities of BAE Systems.
- 5.5 Therefore, it is proposed that the County Council invests £507,000, to secure the funding package that has been put in place, and ensure Lancashire benefits from the economic outcomes generated by this initiative.
- 5.6 Subject to Cabinet approval, the £507,000 would be made available to the NWAA over the period 2012/13 to 2014/15, in line with the following financial profile: 2012/13 £174,000; 2013/14 £177,000; 2014/15 £156,000. However, the County Council's funding support would be subject to the delivery of employment and business start-up targets agreed with the NWAA.
- 5.7 Work is currently underway on identifying and developing RGF Round 3 bids, which will support the delivery of agreed economic objectives, by the submission deadline of 13 June.

### 6. Growing Places Fund

- 6.1 The Growing Places Fund (GPF) is a £500m capital fund, from which the LEP was allocated an initial £13,090,450. This was one of the largest allocations awarded nationally.
- 6.2 The purpose of the fund is to address immediate infrastructure, site and other constraints to unlock jobs, development and/or housing growth. It will also allow LEPs to prioritise infrastructure schemes to deliver local economic priorities. However, it is not gap funding; monies invested in schemes must be repaid to the LEP as a sustainable revolving fund will be established to reinvest against future schemes to unlock further development.
- 6.3 On behalf of the LEP and under the guidance of the LEP's Board Champion for Inward Investment and Strategic Developments, County Council officers managed a robust and transparent process to identify schemes which were suitable for GPF investment. A total of 17 schemes requesting £30m of GPF investment were received. The Board agreed that the ability of schemes to recycle investments and unlock economic growth quickly would be the key principles on which the LEP would base its investment decisions.

- 6.4 Following detailed analysis of all schemes, projects were categorised on their ability to meet the LEP's GPF criteria. Schemes were assigned into one of three GPF priority categories. The priorities identified were:
  - GPF Priority 1 able to access GPF immediately and payback quickly;
  - GPF Priority 2 potentially able to access GPF in 2012/13 subject to the provision of further detail on project delivery and payback mechanisms; and
  - GPF Priority 3 potentially able to access GPF at a later stage.
- 6.5 The schemes and proposed GPF investment identified within Priority 1 total £7m and leverage approximately £95m of other investment. In addition, it is anticipated they will generate 1,550 jobs and support the building of 577 new housing units:
  - Burnley Bridge: Highways Access £2m
  - Edge Hill University: Phase 1 Expansion £1m
  - Luneside East: Land Remediation £4m
- 6.6 The schemes and proposed GPF investment identified within Priority 2 total £5.75m and leverage approximately £79m of other investment. In addition, it is anticipated they will generate 1,500 jobs and support the building of 20 new homes:
  - Weaver's Triangle: Slater's Terrace Development £2m
  - Lancaster Science Park: Highways Access and Infrastructure £3m
  - Rossendale Valley Centre: Site Assembly £750,000
- 6.7 The schemes and proposed GPF investment identified within Priority 3 total £20.1m:
  - Cuerden: Development Costs £2m
  - Hillhouse Business Park: Infrastructure –£3m
  - Former Michelin Site: Commercial Development £1m
  - Junction 7 Business Park: Site Remodelling and Development £1m
  - Whitebirk: Phase 1 Access and Infrastructure £2m
  - Botany Bay/Great Knowley: Commercial Development £2.2m
  - Broughton Roundabout: Capacity Enhancements £1.5m
  - Corporation Street (Preston): Corridor Enhancements £500,000
  - Burnley Knowledge Park: Access and Infrastructure £1m
  - Skelmersdale Town Centre: Housing Remodelling £1.7m
  - Heysham Gateway: Site Assembly £3.2m
  - Blackburn Knowledge Zone: Access and Infrastructure £1m
- 6.8 Schemes in Priority 3 can access future recycled funds, if they demonstrate their ability to meet agreed criteria. They also have the potential to unlock significant levels of other investment and jobs/housing outputs, which will be clarified as further work with Scheme Sponsors is undertaken.

- 6.9 Schemes have been categorised on their ability to deliver against the Board's GPF principles. They are not ranked in terms of their strategic importance alone.
- 6.10 It is recognised that schemes currently falling into Priorities 2 and 3 may move up or down dependent upon the scheme's ability to resolve outstanding issues.
- 6.11 However, it is also acknowledged that new schemes may be presented to the LEP in the future which may or may not be more suitable for GPF consideration. It should also be recognised that speedy progress on Priority 1 schemes will allow funds to be repaid quickly and made available for additional projects.
- 6.12 In addition, the County Council is also prepared to consider providing further investment support to supplement the GPF pot, if it believes it would act as a catalyst to delivering projects more quickly. Work will continue to be undertaken by the County Council and scheme sponsors to progress existing and new schemes to establish a pipeline of key developments.
- 6.13 As noted above, following the Chancellor's recent budget, Lancashire has received a further GPF allocation of £6.3m.

### 7. Skills

- 7.1 The County Council's Skills Framework was agreed in September 2011, and a Skills Implementation Plan has been developed including targets to increase the percentage of the Working Age Population (WAP) with at least Level 2 qualifications, as well as increasing the percentage of the WAP with Level 4 qualifications. In addition, a significant element of the Skills Implementation Plan contains a focus on tackling the issue of those 'not in education and training' (NEET) and wider youth unemployment.
- 7.2 Work is currently underway to develop a corporate NEET Strategy to inform future activity. A more detailed plan, with project proposals, will be reported to the Cabinet meeting in May. Progress against the Skills Implementation Plan will also be reported to Cabinet in September.
- 7.3 Substantial activity is also being developed in support of the County Council's apprenticeship programme, which is already acknowledged as a national exemplar. The Council has created and secured over 800 apprenticeships over the last five years. In 2011 alone, the Council generated over 300 apprenticeships within Lancashire schools, and in late 2011, as part of a Lancashire-wide "100 apprentices in 100 days" campaign with the National Apprenticeship Service, the Council and its business partners generated 140 apprenticeships.
- 7.4 Work is underway to develop and enhance existing apprenticeship programmes, develop new programmes in business sectors with specialist demands, whilst looking to ensure Lancashire residents, and especially those in greatest need, to have maximum access to the opportunities created.

7.5 The May meeting of Cabinet will be asked to consider more detailed reports on new and enhanced apprenticeship and skills packages, within the context of new national provision for young people and adults.

# 8. Inward Investment

- 8.1 In May 2011, the Government's international trade agency, UKTI, awarded the contract to deliver foreign direct investment (FDI) services in the UK to PA Consulting, with the British Chambers of Commerce and OCO Global acting as sub-contractors.
- 8.2 Collectively these are known as the UKTI Investment Services Team (IST). Working with local partners, including LEPs, the team is responsible for coordinating and managing the delivery of FDI support for the UK with foreign direct investors, as well as working with existing overseas investors in the UK on expansion and retention opportunities (Investor Development).
- 8.3 At the December meeting of the LEP Board, it was agreed that the County Council would sign a Memorandum of Understanding (MoU) on behalf of the LEP with UKTI. The purpose of the MoU is to ensure an integrated approach between the national and local delivery arrangements in terms of inward investment and investor development.
- 8.4 Within the MoU, Regenerate Pennine Lancashire and Blackpool Bay Company are identified as local delivery organisations. Work is currently underway to agree new ways of working to ensure Lancashire is capable of competing for new inward investors. The County Council is developing a compelling proposition in those sectors in which it has a competitive advantage globally. In addition, the MoU has been drafted to reflect Lancashire's EZ offering. This will ensure the EZ is actively promoted by UKTI in international markets.

# 9. Superfast Broadband

- 9.1 The County Council has selected BT to deliver the roll-out of superfast broadband across Lancashire by the end of 2014. This ambitious £130m programme will see Lancashire deliver speeds and coverage levels, in excess of government targets and well within the government's aspirational timescale.
- 9.2 The roll-out programme, which will be implemented over the next three-years, will provide Lancashire with a competitive advantage, which we must capitalise upon. The economic development service will play a key role in helping to shape the roll-out programme and ensure businesses maximise the economic value of this new infrastructure.

### 10. Transport

10.1 The County Council's recently agreed Local Transport Plan (LTP3) is clearly focused on supporting agreed economic development priorities, with new Highway and Transport Masterplans geared to promoting economic growth.

10.2 New initiatives such as the Highways Agency's "Pinch Point" programme will target priorities that can deliver the greatest economic benefit. Similarly, Government is currently consulting on how best to devolve Local Major Transport Schemes. The County Council's response will promote an active role for LEPs in ensuring key local transport priorities reflect agreed economic priorities.

# 11. Marketing Lancashire

- 11.1 The Lancashire and Blackpool Tourism Board will operate as Marketing Lancashire from 1 April as a wholly-owned company of the County Council. Blackpool Council has decided to create its own arrangements and withdrawn although there will be at least one common board member to ensure there is co-ordinated working across the sub-region.
- 11.2 Given the importance of the visitor economy sector, the County Council has agreed a 3-year funding package with Marketing Lancashire, which will commit the County Council to providing up to £500,000 per year in core funding.
- 11.3 However, as part of the new delivery arrangements the staffing structure of Marketing Lancashire has been significantly streamlined, with a much stronger emphasis on securing private sector income.
- 11.4 The County Council is currently recruiting a new private sector Chair and Directors to join the Board. A new Chief Executive is also being sought. The new leadership team will help the company to develop and grow its enhanced role in promoting Lancashire's wider offer.

# 12. Lancashire Regeneration Property Partnership

- 12.1 The impact that public sector surplus property can make on the regeneration of Lancashire is significant. We know we will be more likely to succeed if we work with partners and embrace different delivery models. On our own, we lack the skills/expertise/creativity in some areas to deliver this scale of change, and in many cases our internal resources are fully committed to delivering existing day to day business. We are therefore looking for innovative private sector partners to establish and work with us in two new public private Regeneration Property Partnerships.
- 12.2 Our objectives for the Regeneration Property Partnerships are to:
  - use public sector assets as a lever for delivering sustainable regeneration in Lancashire;
  - support the County Council, the LEP and the Lancashire Organisations in pursuit of their wider objectives by identifying and helping deliver the best possible solutions for surplus properties that balance financial, economic and social returns;
  - ensure that we identify surplus sites that are developed for the most appropriate use to meet key objectives;

- attract investment and jobs, and promote economic development in Lancashire; and
- enhance the quality of design in Lancashire and ensure that the County Council, the LEP and the Lancashire Organisations have an influence in place-shaping development in Lancashire.
- 12.3 There is already significant market interest. The bidders' day held earlier this month was attended by 50 organisations. The formal procurement process has commenced and will be concluded in the Autumn.

# **13.** The County Council

- 13.1 The County Council is aware more than ever of the economic impact of the location of its own employees. Consequently, the Council has been seeking to locate jobs around the county rather than centralise these in large administrative centres. This helps create economic activity and employment opportunities in these locations as well as reducing travel to work in the longer term. Examples of this approach are evident with the move of the Council's contact centre from an isolated location in Preston (The Hub) to Accrington. The County Council/One Connect Ltd (OCL) is now the single largest employer in Accrington. In addition, Lancashire Place will be opened in Ormskirk in June.
- 13.2 In May 2011, the County Council entered into a long term partnership with BT to create OCL. As well as working with the County Council, district councils and other organisations BT/OCL is also committed to creating further employment opportunities in Lancashire.

### Consultations

N/A

### Implications:

This item has the following implications, as indicated:

### Risk management

If the County Council decides not to invest in the GAMMA initiative there is a high risk the programme as a whole may not go forward, with key economic outcomes not delivered in Lancashire.

# Any representations made to the Cabinet prior to the issue being considered in accordance with the Public Notice of Forward Plans

Name:

Organisation:

Comments:

N/A

# Local Government (Access to Information) Act 1985 List of Background Papers Date

Contact/Directorate/Tel

Paper

N/A

Reason for inclusion in Part II, if appropriate

N/A